



SAFEWAZE REACHES FOR THE SKY WITH ACQUISITION OF BEE ACCESS

Fastest growing fall protection manufacturer joins forces with premier access equipment company to form leading working-at-height solutions platform

August 11, 2021 – Safewaze LLC, a Concord, North Carolina fall protection equipment provider, has acquired Bee Access, LLC (Bee), a West Palm Beach, Florida temporary and permanent suspended access equipment company. Bee's current owners will be significant shareholders in the combined company.

Safewaze and Bee will leverage each other's capabilities and geographic reach to better serve customers by offering an expanded product portfolio, increased distribution points and deeper technical and sales support. Responsive service to our joint customers will continue seamlessly with no plans to change day-to-day management, and both companies will continue to operate from their existing facilities in North Carolina and Florida.

Founded by John Belmonte and Bill McAllister, who later added key executives Tom DeJong, Patrick Hickey and Brian Andrews, Bee has grown into the premier provider of swing stages, hoists, rigging equipment, powered platforms and permanently installed access equipment. Due to its engineering talent, custom manufacturing capabilities and innovative product line (including exclusive distribution of world-class brands Alba, Altrex, BISOMAC and Fixator), Bee has developed strong, long-term relationships with equipment rental customers across North and South America.

"We have known the Bee team for many years and have great respect for their people, brands and products. We are 100% committed to making Bee the best in the access industry through accelerated investment and expansion in this important working-at-height category," commented Brian Colton, CEO of Safewaze.

"Bee and Safewaze are perfect partners. We share positive cultures with a hyper focus on the customer and offer complementary products in overlapping markets. We are excited for the future focused on growth and the opportunities this will provide to our company, our employees and our customers," said John Belmonte, President of Bee Access.

"We've been on a long journey at Safewaze to build an enduring company. Our investment in a new plant plus talented new hires have created a much stronger company. With Bee Access, the sky is truly the limit for where we can go," added Gene Verble, Co-Founder and Chairman of Safewaze.

About Safewaze

Since 1994, Safewaze has been on a mission to save lives and livelihoods. As fall protection's most responsive partner, we provide quick and flexible solutions for fall arrest, rescue and confined space needs. With a 100,000 square foot facility in North Carolina and a growing, passionate team, we ensure workers are trained and protected by the best in modern fall protection. From anchors and harnesses to lifelines and lanyards, we deliver exactly what you need, exactly when you need it. <u>www.safewaze.com</u>

About Bee Access

Founded in 1996, Bee Access specializes in manufacturing and distribution of temporary and permanent suspended access equipment for applications including building and infrastructure maintenance, structure refurbishment and new construction. Bee's suspended scaffolding line includes hoists, powered platforms, accessories, davits, tieback anchors, rigging and safety equipment. Through an experienced dealer network, Bee supplies premium products on time, on budget, with quick and creative solutions for specialized access application needs. <u>www.beeaccess.com</u>